RFP #21-13 Fencing and Related Products

	Evaluation Criteria	Points	Points American Eagle Fence	Points B&T Fencing
	Completeness of Response to RFP (Pass/Fail)			
	ALL required schedules, forms and informational items have been submitted.	**Pass/Fail**	Pass	Pass
A.	**Quality of Response**	**35 Points**	24.25	35
	The respondent has all the required license and certifications required to do business in Florida.	**0-2**	1.75	2
	Minimum of 5 years of experience in the sales and installation of chain link fencing.	**0-5**	0.75	5
	The Respondent has provided evidence that installers have been trained in all applicable standards and building codes.	**0-15**	10	15
	The Respondent has clearly demonstrated that the company has the capacity, inventory and variety of products to satisfactorily provide options for fencing, gates (both manual and automatic), and has the capacity to manage both small- and large-scale projects.	**0-13**	11.75	13
B.	**Previous Experience**	**5 Points**	3.75	5
	Respondent has provided evidence of experience in working with public entities.	**0-2.5**	1.375	2.5
	The respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	**0-2.5**	2.375	2.5
C.	**Pricing/Warranty**	**30 Points**	19.5	28
	The relative ranking of this contractor's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 4 and Section 6.	**0-30**	19.5	28
D.	**Regional/State Use of Contract-Marketing**	**10 Points**	8	9.5
	The extent to which the respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida.	**0-8**	7	7.75
	The extent to which the respondent has a marketing plan and willingness to execute it.	**0-2**	1	1.75
E. Contract Terms & Conditions/Warranty		**20**	10.5	13.75
	The extent to which the respondent has provided the required documents, adherence to formatting, and met all the terms and conditions outlined in the proposal.	**0-10**	2.25	5
	Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 3 and 5).	**0-10**	8.25	8.75
TOTAL		**100 Points**	66	91.25

Attachment 8

RFP #21-13 Fencing and Related Products

American Eagle Fence

	Evaluation Criteria	Points	Points	Notes
Completeness of Response to RFP (Pass/Fail)				
	ALL required schedules, forms and informational items have been submitted.	**Pass/Fail**	Pass	no electronic copy handwritten, not typed
A.	**Quality of Response**	**35 Points**	19	
	The respondent has all the required license and certifications required to do business in Florida.	**0-2**	1	no OSHA
	Minimum of 5 years of experience in the sales and installation of chain link fencing.	**0-5**	0	3 years
	The Respondent has provided evidence that installers have been trained in all applicable standards and building codes.	**0-15**	5	
	The Respondent has clearly demonstrated that the company has the capacity, inventory and variety of products to satisfactorily provide options for fencing, gates (both manual and automatic), and has the capacity to manage both small- and large-scale projects.	**0-13**	13	
B.	**Previous Experience**	**5 Points**	2.5	
	Respondent has provided evidence of experience in working with public entities.	**0-2.5**	0	No evidence
	The respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	**0-2.5**	2.5	
C.	**Pricing/Warranty**	**30 Points**	20	
	The relative ranking of this contractor's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 4 and Section 6.	**0-30**	20	
D.	**Regional/State Use of Contract-Marketing**	**10 Points**	8	
	The extent to which the respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida.	**0-8**	7	
	The extent to which the respondent has a marketing plan and willingness to execute it.	**0-2**	1	Willing to create marketing plan
E. Contract Terms & Conditions/Warranty		**20**	10	
	The extent to which the respondent has provided the required documents, adherence to formatting, and met all the terms and conditions outlined in the proposal.	**0-10**	0	No electronic copy, handwritten
	Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 3 and 5).	**0-10**	10	
TOTAL		**100 Points**	59.5	

Reviewer Name Tori Baxley **Date** 4/12/2021

Attachment 8

RFP #21-13 Fencing and Related Products

American Eagle Fence

	Evaluation Criteria	Points	Points	Notes
Completeness of Response to RFP (Pass/Fail)				
	ALL required schedules, forms and informational items have been submitted.	**Pass/Fail**	Pass	
A.	**Quality of Response**	**35 Points**		
	The respondent has all the required license and certifications required to do business in Florida.	**0-2**	2	
	Minimum of 5 years of experience in the sales and installation of chain link fencing.	**0-5**	3	NO details of extensive experience
	The Respondent has provided evidence that installers have been trained in all applicable standards and building codes.	**0-15**	10	
	The Respondent has clearly demonstrated that the company has the capacity, inventory and variety of products to satisfactorily provide options for fencing, gates (both manual and automatic), and has the capacity to manage both small- and large-scale projects.	**0-13**	10	
B.	**Previous Experience**	**5 Points**		
	Respondent has provided evidence of experience in working with public entities.	**0-2.5**	2.5	
	The respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	**0-2.5**	2.5	
C.	**Pricing/Warranty**	**30 Points**		
	The relative ranking of this contractor's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 4 and Section 6.	**0-30**	20.	
D.	**Regional/State Use of Contract-Marketing**	**10 Points**		
	The extent to which the respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida.	**0-8**	8	
	The extent to which the respondent has a marketing plan and willingness to execute it.	**0-2**	0	No MKG Plan
E. Contract Terms & Conditions/Warranty		**20**		
	The extent to which the respondent has provided the required documents, adherence to formatting, and met all the terms and conditions outlined in the proposal.	**0-10**	2	Did not type — NO Electronic Version —
	Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 3 and 5).	**0-10**	10	
TOTAL		**100 Points**	70	

Reviewer Name Willie Hardy **Date** 4-12-21

Attachment 8

RFP #21-13 Fencing and Related Products

American Eagle Fence

	Evaluation Criteria	Points	Points	Notes
Completeness of Response to RFP (Pass/Fail)				
	ALL required schedules, forms and informational items have been submitted.	**Pass/Fail**	P	Call for CD copy
A.	**Quality of Response**	**35 Points**	30	
	The respondent has all the required license and certifications required to do business in Florida.	**0-2**	2	
	Minimum of 5 years of experience in the sales and installation of chain link fencing.	**0-5**	0	
	The Respondent has provided evidence that installers have been trained in all applicable standards and building codes.	**0-15**	15	
	The Respondent has clearly demonstrated that the company has the capacity, inventory and variety of products to satisfactorily provide options for fencing, gates (both manual and automatic), and has the capacity to manage both small- and large-scale projects.	**0-13**	13	
B.	**Previous Experience**	**5 Points**	4.5	
	Respondent has provided evidence of experience in working with public entities.	**0-2.5**	2	
	The respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	**0-2.5**	2.5	
C.	**Pricing/Warranty**	**30 Points**	20	
	The relative ranking of this contractor's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 4 and Section 6.	**0-30**	20	
D.	**Regional/State Use of Contract-Marketing**	**10 Points**	10	
	The extent to which the respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida.	**0-8**	8	
	The extent to which the respondent has a marketing plan and willingness to execute it.	**0-2**	2	
E. Contract Terms & Conditions/Warranty		**20**	10	
	The extent to which the respondent has provided the required documents, adherence to formatting, and met all the terms and conditions outlined in the proposal.	**0-10**	3	
	Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 3 and 5).	**0-10**	7	
TOTAL		**100 Points**	64.5	

Reviewer Name Judy Hall **Date** 4-12-21

Attachment 8

RFP #21-13 Fencing and Related Products

American Eagle Fence

	Evaluation Criteria	Points	Points	Notes
Completeness of Response to RFP (Pass/Fail)				
	ALL required schedules, forms and informational items have been submitted.	**Pass/Fail**	P	
A.	**Quality of Response**	**35 Points**		
	The respondent has all the required license and certifications required to do business in Florida.	**0-2**	2	
	Minimum of 5 years of experience in the sales and installation of chain link fencing.	**0-5**	0	
	The Respondent has provided evidence that installers have been trained in all applicable standards and building codes.	**0-15**	10	
	The Respondent has clearly demonstrated that the company has the capacity, inventory and variety of products to satisfactorily provide options for fencing, gates (both manual and automatic), and has the capacity to manage both small- and large-scale projects.	**0-13**	11	
B.	**Previous Experience**	**5 Points**		
	Respondent has provided evidence of experience in working with public entities.	**0-2.5**	1	
	The respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	**0-2.5**	2	
C.	**Pricing/Warranty**	**30 Points**		
	The relative ranking of this contractor's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 4 and Section 6.	**0-30**	18	
D.	**Regional/State Use of Contract-Marketing**	**10 Points**		
	The extent to which the respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida.	**0-8**	5	
	The extent to which the respondent has a marketing plan and willingness to execute it.	**0-2**	1	
E. Contract Terms & Conditions/Warranty		**20**		
	The extent to which the respondent has provided the required documents, adherence to formatting, and met all the terms and conditions outlined in the proposal.	**0-10**	4	No Bound copy, Handwritten
	Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 3 and 5).	**0-10**	6	
TOTAL		**100 Points**	60	

Reviewer Name Frances Rogers **Date** 4-12-2021

* electronic copy
* typed copy