RFP #21-28 Office & Classroom Furnishings

	Evaluation Criteria	Points	Points Geri Newman	Points Flexform Design	Points Excelligence aka Discount School Supply	Points K-Log	Points Lakeshore Learning	Points Moore Co. Inc.	Points Hertz Furniture	Points Southern Ed. Systems	Points Signature Products
	Completeness of Response to RFP (Pass/Fail)										
	ALL required schedules, forms and informational items have been submitted. The Proposer has provided evidence possesses the ability to perform the Scope of Work successfully, maintains integrity, and has the financial and technical resources to perform the work outlined in this RFP.										
A.	**Quality of Response**	**35 Points**	**19.875**	**19.5**	**30**	**33**	**34.5**	**32.75**	**34.25**	**35**	**35**
	The Respondent has all the required licenses and certifications required to do business in Florida.	**0-2**	0.25	0	1.5	2	2	1.75	2	2	2
	The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	**0-5**	1.25	4.5	4.5	4.25	5	5	5	5	5
	The Respondent has clearly demonstrated that the company has the capacity, inventory, and variety of products to satisfactorily provide options for use by public agencies and other eligible users.	**0-8**	7.5	5	6.5	7.5	7.5	8	7.25	8	8
	The Respondent has provided evidence of Worker's Compensation and Liability Insurance.	**0-5**	0	0	2.5	5	5	3	5	5	5
	Conformance to Terms and Conditions	**0-15**	10.875	10	15	14.25	15	15	15	15	15
B.	**Previous Experience**	**5 Points**	**4.375**	**5**	**5**	**5**	**5**	**5**	**5**	**5**	**5**
	The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide services and supplies outlined in the RFP.	**0-2.5**	2.125	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5
	The Respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	**0-2.5**	2.25	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5
C.	**Pricing/Warranty**	**30 Points**	**29.25**	**28.25**	**26.75**	**19.75**	**22.75**	**29.75**	**29.75**	**26**	**30**
	The relative ranking of this Respondent's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 5 and Section 6.	**0-30**	29.25	28.25	26.75	19.75	22.75	29.75	29.75	26	30
D.	**Regional/State Use of Contract-Marketing**	**10 Points**	**7**	**6.25**	**9.375**	**10**	**10**	**10**	**10**	**9.5**	**10**
	The Respondent has clearly identified the Certifications to perform the work outlined in the Scope and Specifications.	**0-8**	5	4.25	8	8	8	8	8	7.5	8
	The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	**0-2**	2	2	1.375	2	2	2	2	2	2
E. Contract Terms & Conditions/Warranty		**20 Points**	**16**	**18.25**	**19.5**	**20**	**20**	**20**	**20**	**20**	**20**
	History of meeting the delivery and installation timelines	**0-10**	8.25	8.75	10	10	10	10	10	10	10
	Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 4 and 6).	**0-10**	8.75	9.5	9.5	10	10	10	10	10	10
TOTAL		**100 Points**	**76.5**	**77.25**	**90.625**	**87.75**	**92.25**	**97.5**	**99**	**95.5**	**100**

RFP #21-28 Office & Classroom Furnishings
Hertz Furniture

	Evaluation Criteria	Points	Points	Notes
Completeness of Response to RFP (Pass/Fail)				
	ALL required schedules, forms and informational items have been submitted. The Proposer has provided evidence possesses the ability to perform the Scope of Work successfully, maintains integrity, and has the financial and technical resources to perform the work outlined in this RFP.	**Pass/Fail**		
A.	**Quality of Response**	**35 Points**		
	The Respondent has all the required licenses and certifications required to do business in Florida	**0-2**	2	
	The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	**0-5**	5	
	The Respondent has clearly demonstrated that the company has the capacity, inventory, and variety of products to satisfactorily provide options for use by public agencies and other eligible users.	**0-8**	8	
	The Respondent has provided evidence of Worker's Compensation and Liability Insurance.	**0-5**	5	
	Conformance to Terms and Conditions	**0-15**	15	
B.	**Previous Experience**	**5 Points**		
	The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide services and supplies outlined in the RFP.	**0-2.5**	2.5	
	The Respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	**0-2.5**	2.5	
C.	**Pricing/Warranty**	**30 Points**		
	The relative ranking of this Respondent's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 5 and Section 6.	**0-30**	30	
D.	**Regional/State Use of Contract-Marketing**	**10 Points**		
	The Respondent has clearly identified the Certifications to perform the work outlined in the Scope and Specifications.	**0-8**	8	
	The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	**0-2**	2	
E. Contract Terms & Conditions/Warranty		**20**		
	History of meeting the delivery and installation timelines.	**0-10**	10	
	Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 4 and 6).	**0-10**	10	
TOTAL		**100 Points**		

William Hagan 9-28-21

RFP #21-28 Office & Classroom Furnishings
Hertz Furniture

	Evaluation Criteria	Points	Points	Notes
Completeness of Response to RFP (Pass/Fail)				
	ALL required schedules, forms and informational items have been submitted. The Proposer has provided evidence possesses the ability to perform the Scope of Work successfully, maintains integrity, and has the financial and technical resources to perform the work outlined in this RFP.	**Pass/Fail**	Pass	
A.	**Quality of Response**	**35 Points**	32	
	The Respondent has all the required licenses and certifications required to do business in Florida	**0-2**	2	
	The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	**0-5**	5	
	The Respondent has clearly demonstrated that the company has the capacity, inventory, and variety of products to satisfactorily provide options for use by public agencies and other eligible users.	**0-8**	5	
	The Respondent has provided evidence of Worker's Compensation and Liability Insurance.	**0-5**	5	
	Conformance to Terms and Conditions	**0-15**	15	
B.	**Previous Experience**	**5 Points**	5	
	The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide services and supplies outlined in the RFP.	**0-2.5**	2.5	
	The Respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	**0-2.5**	2.5	
C.	**Pricing/Warranty**	**30 Points**	30	
	The relative ranking of this Respondent's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 5 and Section 6.	**0-30**	30	
D.	**Regional/State Use of Contract-Marketing**	**10 Points**	10	
	The Respondent has clearly identified the Certifications to perform the work outlined in the Scope and Specifications.	**0-8**	8	
	The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	**0-2**	2	
E. Contract Terms & Conditions/Warranty		**20**	20	
	History of meeting the delivery and installation timelines.	**0-10**	10	
	Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 4 and 6).	**0-10**	10	
TOTAL		**100 Points**	97	

RFP #21-28 Office & Classroom Furnishings
Hertz Furniture

	Evaluation Criteria	Points	Points	Notes
Completeness of Response to RFP (Pass/Fail)				
	ALL required schedules, forms and informational items have been submitted. The Proposer has provided evidence possesses the ability to perform the Scope of Work successfully, maintains integrity, and has the financial and technical resources to perform the work outlined in this RFP.	**Pass/Fail**	✓	
A.	**Quality of Response**	**35 Points**		
	The Respondent has all the required licenses and certifications required to do business in Florida	**0-2**	2	
	The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	**0-5**	5	
	The Respondent has clearly demonstrated that the company has the capacity, inventory, and variety of products to satisfactorily provide options for use by public agencies and other eligible users.	**0-8**	8	
	The Respondent has provided evidence of Worker's Compensation and Liability Insurance.	**0-5**	5	
	Conformance to Terms and Conditions	**0-15**	15	
B.	**Previous Experience**	**5 Points**		
	The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide services and supplies outlined in the RFP.	**0-2.5**	2.5	
	The Respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	**0-2.5**	2.5	
C.	**Pricing/Warranty**	**30 Points**		
	The relative ranking of this Respondent's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 5 and Section 6.	**0-30**	29	
D.	**Regional/State Use of Contract-Marketing**	**10 Points**		
	The Respondent has clearly identified the Certifications to perform the work outlined in the Scope and Specifications.	**0-8**	8	
	The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	**0-2**	2	
E. Contract Terms & Conditions/Warranty		**20**		
	History of meeting the delivery and installation timelines.	**0-10**	10	
	Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 4 and 6).	**0-10**	10	
TOTAL		**100 Points**		

Lucia E O 9/29/21

RFP #21-28 Office & Classroom Furnishings

Hertz Furniture

	Evaluation Criteria	Points	Points	Notes
Completeness of Response to RFP (Pass/Fail)				
	ALL required schedules, forms and informational items have been submitted. The Proposer has provided evidence possesses the ability to perform the Scope of Work successfully, maintains integrity, and has the financial and technical resources to perform the work outlined in this RFP.	**Pass/Fail**		
A.	**Quality of Response**	**35 Points**		
	The Respondent has all the required licenses and certifications required to do business in Florida	**0-2**	2	
	The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	**0-5**	5	
	The Respondent has clearly demonstrated that the company has the capacity, inventory, and variety of products to satisfactorily provide options for use by public agencies and other eligible users.	**0-8**	8	
	The Respondent has provided evidence of Worker's Compensation and Liability Insurance.	**0-5**	5	
	Conformance to Terms and Conditions	**0-15**	15	
B.	**Previous Experience**	**5 Points**		
	The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide services and supplies outlined in the RFP.	**0-2.5**	2.5	
	The Respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	**0-2.5**	2.5	
C.	**Pricing/Warranty**	**30 Points**		
	The relative ranking of this Respondent's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 5 and Section 6.	**0-30**	30	
D.	**Regional/State Use of Contract-Marketing**	**10 Points**		
	The Respondent has clearly identified the Certifications to perform the work outlined in the Scope and Specifications.	**0-8**	8	
	The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	**0-2**	2	
E. Contract Terms & Conditions/Warranty		**20**		
	History of meeting the delivery and installation timelines.	**0-10**	10	
	Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 4 and 6).	**0-10**	10	
TOTAL		**100 Points**		

Jan Barclay 9/28/21