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1-GSL Marketing Plan

MARKETING PLAN

SALES MEETINGS

GeoSport Lighting sales team meets on a weekly basis to discuss potential and existing projects. Additionally, the sales team meets several times per year where they are provided with updates and continuing education on our cooperative contract to include market trends and initiatives. Our sales force is in constant communication with our Estimators, Director of Sales and full time Cooperative Contract Manager.

These Sales Meetings are integral to reinforcing the central focus of our sales efforts – which is to utilize cooperative purchasing as a sales tool.

EMPLOYEE COMMUNICATIONS

Emails and press releases will be sent to all employees company-wide regarding our AEPA contract and projects.

NEW EMPLOYEE TRAINING

Every new employee and sales partner will be educated one-on-one on the benefits of our AEPA contract, and GeoSport ensures they understand the cooperative purchasing process.

IN-HOUSE MARKETING DEPARTMENT

GeoSport Lighting also has an in-house marketing department located at our corporate headquarters in St. Gabriel, Louisiana. It's here all marketing materials, collateral, and campaigns are created, developed and managed. GeoSport Lighting has in-house printing capabilities allowing us to provide AEPA member agencies with print materials on demand.

The following are dynamic, experienced, and competent individuals that comprise our marketing team – a complete team committed to marketing this Contract.

Katherine Perry –Marketing & Graphic Designer. Katherine has over 5 years in graphic design and is responsible for website graphic management, graphics development, logo development, designing cut sheets, brochures, pamphlets, signs, banners, advertisements, binders and other graphic projects as they arise. She also edits photography, presentations, video, audio, and commercials, as needed. She assists the sales team and construction crews with signage and banner ordering as needed.

Takia Hill – Graphic Designer. Takia assists Katherine in executing graphic design projects. She integrates a fresh eye for design into GeoSport Lighting established brand standards.

Rachel Holden – Project Marketing Coordinator. Rachel provides support to the entire Marketing and Sales Team. She assists with tradeshow coordination and ensures GeoSport Lighting's sales team has all the marketing materials and product samples needed to successfully market and present GeoSport Lighting products and services to current and prospective customers.

GeoSport Lighting will collaborate on marketing efforts with AEPA members and future AEPA members in the following ways:

- Handouts and brochures
- Partnering at trade shows
- On-site support
- Special event coordination

GeoSport Lighting utilizes various marketing channels to personally educate end users of our superior products, services and processes through various outlets such as the following:

- Our website such as www.geosportlighting.com
- Social media such as Facebook, Twitter.
- Customized marketing materials
- Tradeshows
- Press Releases

GeoSport Lighting exhibits at various venues including those that target School Boards, Administrators, Procurement Officials, Coaches, Athletic Directors, etc. at every level from K-12 through post-secondary education.

GEOSPORT® LIGHTING
A TENCATE COMPANY

A POSITIVE IMPACT ON ATHLETES AND COMMUNITIES.

INNOVATION LIGHTS UP THE FUTURE.

TECHNOLOGY CHANGES PERFORMANCE.

GEO SPORT LIGHTING
A TENCATE COMPANY

GeoSports Lighting Systems, LLC
7080 St. Gabriel Ave.,
Suite B
St. Gabriel, LA 70776

info@geosportlighting.com
1-877-730-4762

www.geosportlighting.com
geosportlighting

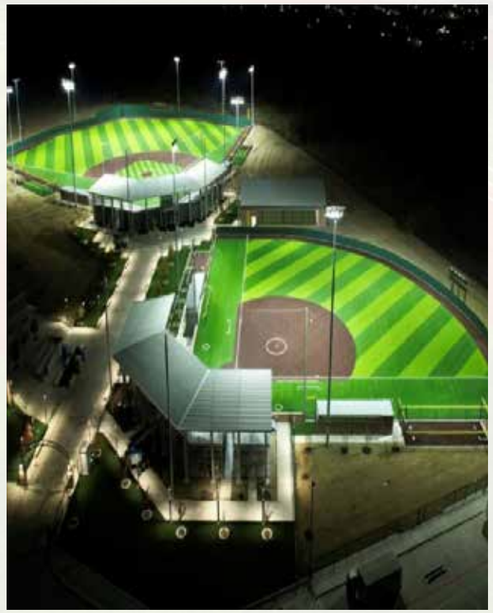
WE CREATE SPORT LIGHTING SOLUTIONS TAILORED FOR YOU.

ABOUT US

GeoSport Lighting Systems, LLC, is the premier provider of high-performance LED sport lighting solutions. Created in 2009 as a division of GeoSurfaces, a leader in the synthetic turf industry, it is now part of TenCate Grass, a global organization with over $1 billion in annual sales.

We have established ourselves as a leader in the sports lighting industry and continue to emphasize innovation and technology. As a developer of a complete ‘plug and play’ LED sport lighting system in the United States, our innovative approach continues to set the standard for excellence, making us the go-to provider for sports facilities nationwide.

As a go-to provider of cutting-edge LED sport lighting systems, we guarantee that we can take your sports venue to the next level. We are passionate about helping our clients achieve their vision and take pride in providing personalized customer service. We recognize the crucial role that sports play in the lives of our athletes and communities, and we are committed to delivering outstanding lighting designs and entertainment options to enhance the sports experience for all.



WHAT WE DO

Whether you represent a high school, college, city, or private organization, we are committed to providing a system that fits your unique sports lighting needs. Our turnkey system includes poles, cross arms, wire harnesses, remote electric enclosures, controls and monitoring, RGB, and dynamic scene capabilities, as well as certified in-house and external install partners. We are committed to delivering solutions that meet your facility’s needs and will work closely with you to ensure your satisfaction every step of the way.

PARKS, SCHOOLS, CITIES, AND MORE...

As GeoSport Lighting Systems continues to expand our reach and bring our innovative LED sport lighting solutions to clients across the country, we remain committed to our core values of providing exceptional customer service and ensuring our clients have the best possible experience with our products. We believe that success is measured not just by the number of clients we serve but by the impact we have on their athletes and their communities. Our top priority is meeting the unique needs of our clients by providing customizable systems. We take pride in our commitment to delivering projects that meet the highest standards of quality and excellence.the sports experience for all.

GSL is honored to have served some of the most prestigious NCAA facilities in the SEC, Big 12, PAC 12, ACC, and numerous other college and university conferences. In addition, we have been fortunate to have worked with hundreds of high schools, municipalities, and private organizations nationwide. The CLIR Series fixture we offer was selected and installed as part of the 2021 American Sports Builders Association Project of the Year at Lafreniere Park in Jefferson Parish, LA.

INNOVATIVE LEADERSHIP IN LIGHTING

We take pride in offering customized solutions that set us apart from other providers. We understand that every application is unique and requires a personalized solution. Our systems are manufactured and assembled in the U.S. and come with top of the line engineering capabilities for structural design and build. This allows us to design our products and systems to fit your specific needs instead of taking a standard approach. We believe that a tailored solution is the key to success; there is nothing done in the industry that we cannot do.

COMPARISON

GEOSPORT LIGHTING	COMPETITORS
Multiple Fixture Offerings	One Fixture Offering
Multiple beam spreads	Use of different wattages rather than a variety of beam spreads
Visored or un-visored options	Only Visored
Various warranty options	One warranty option
Advanced digital control options	Analog control
Ease of retrofit installation to any existing system	Must replace the entire top of the pole for retrofit applications

LIGHTING SOLUTIONS.

CLIR

The CLIR Series is an innovative high performance LED sports lighting system with advanced optics and best in industry lighting control.

- **Designed to provide exceptional performance**
- **User-friendly interface**
- **Energy efficient for low cost ownership**
- **Exceptional for sports facilities of all types and sizes**

STADIUM

The Stadium Series LED is a professional-level stadium lighting system ideal for larger venues looking for expert lighting performance.

- **An advanced system that provides superior lighting quality and uniformity**
- **Uses significantly less energy than traditional lighting solutions.**

THE CLIR SERIES & THE STADIUM SERIES: BOTH FEATURE

- **No interference circuit system**
- **Ultra-low EMI noise generation**
- **Efficient system to save energy and produce more light**
- **Advanced optics designed to create uniform light distribution**
- **Multi-scale lenses for glare reduction**
- **Advanced solid state design to ensure durability**
- **Thermal management to ensure the stability of the lighting system**
- **Wireless controls for zone and scheduling integrated into each system**
- **Pre-aimed and pre-wired for ease of installation**
- **Guaranteed light levels for life with low maintenance**
- **Advanced controls to easily adjust the lighting levels**
- **Create custom shows for different sports and events**

CONTROLS & DYNAMIC SCENES

CONTROLS

Control is key in creating the ultimate sports experience. That is why we offer a highly customizable control system that puts every light in your stadium at your finger tips.

- Easy access interface to access a wide range of controls.
- Customizable dimmers for the entire stadium and individual poles.
- Dynamic design to create perfect pre-game and half-time shows.
- Pre-programmed light shows and synchronized music at the touch of a button.
- Access to our dedicated support team, ready to assist you in creating your unique shows.

THE FUTURE IN SPORTS LIGHTING.

WARRANTY

OUR CUSTOMIZATION goes beyond our lighting options and controls. We have comprehensive warranty options tailored to fit your project budget and site-specific needs. If any parts of the warranted product(s) become obsolete or unavailable during maintenance or other work covered by these warranties, we will replace them with comparable parts and materials of equal operating characteristics. Our common warranty options include the following:

10-Year Standard Manufacturer Warranty

- GSL commits to providing replacement of lighting system components that fail or are deemed defective. Please note that the customer and/or installing contractor are responsible for all costs related to the removal and replacement of components and/or luminaires, provided a workmanship warranty is also in effect.

10 or 25-Year Maintenance-Free Warranty

- GSL will repair and/or replace lighting system components that fail or are deemed defective. Repairs will be carried out when lighting failures materially impact field or court lighting performance, or when the number of field luminaire outages exceeds 10% of the total luminaires on the field/court.

INSTALLATION SPOTLIGHT

ARKANSAS
- City of Newport-George Kell Park (BSB,SB)
- Cossatot River HS- (BSB,SB,SOC)
- El Dorado School District- (FB,SOC, BSB,SB)
- Episcopal Collegiate HS- (FB,TRK,SOC)
- Hot Springs School District- (FB,BSB,SB)
- Palestine Wheatley HS- (FB,BSB,SB)
- Southern Arkansas University Wilkins FB Stadium/Indoor

ARIZONA
- Glendale Youth Sports Complex- (FB)
- VAL Unified School District- (Multi-fields)

CALIFORNIA
- Laney Community College- (FB Stadium)
- Richardson HS- (FB)
- Victorville Airport

FLORIDA
- University of Florida- (FB Stadium)
- University of Central Florida- (FB Stadium)

GEORGIA
- Atlanta Apron Lighting- (Phase 1&2)
- Worth County Recreation Complex- (BSB)

IDAHO
- South Meridian Discovery Park-(Multi)

ILLINOIS
- Jerseyville Community Schools- (FB)

INDIANA
- Hoosier Futbol Club- (SOC)
- North Montgomery HS- (FB)

KANSAS
- Garden City Community College- (BSB)
- Rock Creek HS- (BSB,SB)
- Salinas- (TEN)

LOUISIANA
- Baton Rouge Area Parks- (BREC- multiple field/ stadium sites)
- Buddy Ball- (Special Needs Athletic League)
- Central HS- (FB Stadium)
- CSUSA Lafayette Charter HS- (Multiple Fields)
- Golden Meadow Boat Launch- (Ship Dock)
- Lafayette Parish HS's- (Multiple Stadiums)
- Lafreniere Park- (SOC Complex)
- Livingston Parish- (Dentention Center)
- Parkview Baptist School (FB,BSB,SB)
- Rapide Parish Complex- (BSB)
- Southeastern Louisiana University (FB,BSB,SB)
- Terrebonne Rec District 11- (Multiple Fields)
- Westlake HS- (FB,BSB,SB)
- Zachary Youth Park- (BSB,SOC)

MAINE
- Winthrop Field

MARYLAND
- Ashburton Reservoir- (FB)

MICHIGAN
- Muskegon Township Softball World
- Saginaw Heritage Schools- (FB,SOC,LAX)

MISSISSIPPI
- Pearl River Community College- (FB, BSB, SB)

NORTH CAROLINA
- Ardrey Kell Relief HS- (FB, BSB, SB, TEN)
- Barclay Downs Swim & Racquet Club- (POOL)
- Kings Mountain YMCA- (BSB,SOC)
- North Carolina Leadership Academy- (FB,BSB,SB)
- Old Providence Racquet Club- (TEN,PICKLEBALL)
- Selma Burke MS- (FB,BSB,SB,TEN)
- Watauga County Community Rec Center- (BB,SB,TEN, PICKLEBALL)
- Yadkin County Schools- (TEN)

NEVADA
- Desert Breeze Park
- Lake Mead Christian Academy

OKLAHOMA
- City of Bartlesville- (BSB,SB,SOC)
- Oklahoma Baptist University- (FB,BSB)
- Tulsa Police Deparrtment- (Gun Range)
- University of Oklahoma- (FB Stadium)
- Welch HS- (FB,SB)

OREGON
- Oregon Institute of Technology-(SB)

RHODE ISLAND
- Prout HS- (SOC)

SOUTH CAROLINA
- Chaviss Wellness Center- (FB,TRK)
- Clemson University- (SB Stadium)
- Davis Bailey Park- (BSB,Multi)
- Hampton Park Baptist Church- (SOC)
- Lucy Beckham HS- (TEN)
- Presbyterian College- (SB)
- Oceanside Collegiate Academy- (SOC)
- Wofford College- (SB)

TENNESSEE
- Memphis Shelby County Schools- (Multiple HS Stadiums)
- Upper Deck Sports- (Baseball USA)

TEXAS
- Baylor University- (SB & SOC Stadiums)
- Euless- (Softball World)
- Friendswood HS- (FB,BSB,SB)
- Pearland Sports Park- (SOC)
- Scrapyard Sports Complex- (BSB)
- Shiner Starplex- (BSB)
- Sundown HS- (FB,BSB,SB)

UTAH
- University of Utah- (FB Practice Field)

VIRGINIA
- Chatham County Schools- (Multiple fields, FB, BSB, SB, SOC, TEN)

WYOMING
- CamPlex Rodeo

Scan for Full Client List

* The present list a partial list for quick reference.
** Our installations consist of projects accomplished by our exceptional team of partners and installers.

GEO®

SPORT LIGHTING

A TENCATE COMPANY

REFERENCE LIST

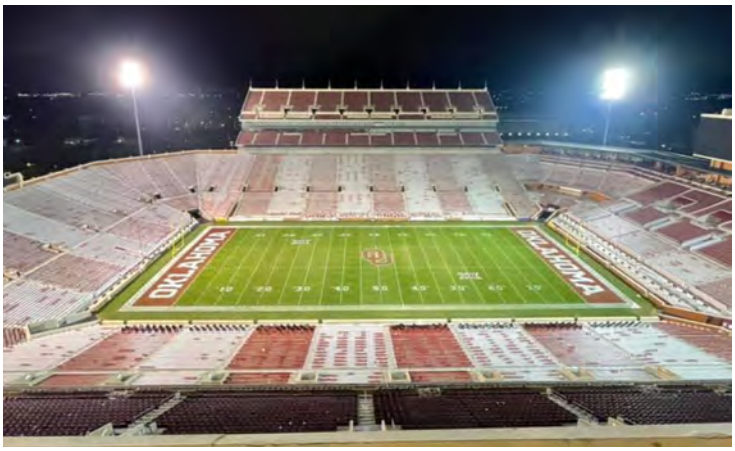
GEOSPORT LIGHTING - 7080 ST. GABRIEL AVENUE – SUITE B - ST. GABRIEL, LA 70776

GEO SPORT LIGHTING
A TENCATE COMPANY

Betty Lou Mays Soccer Field - Baylor University

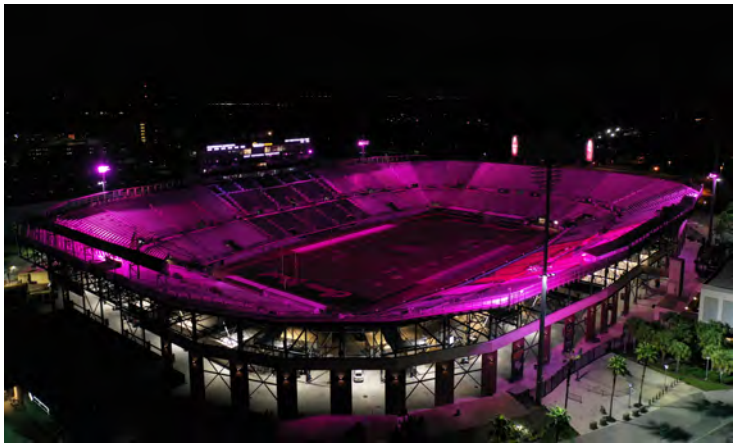
Getterman Stadium - Baylor University

Reckling Park - Rice University



Gaylord Family Oklahoma Memorial Stadium - University of Oklahoma

Ben Hill Griffin Stadium - University of Florida



FBC Mortgage Stadium - University of Central Florida

7080 St. Gabriel Avenue – Ste B, St. Gabriel, LA 70776 ● 877.730.4762 Office ● 225.208.0243 Fax ● www.geosportlighting.com

CLIENT LIST

ARIZONA
Glendale Youth Sports Complex - FB
Vail Unified School District - Multiple Fields

ARKANSAS
Ashdown HS - FB
Blytheville Elementary School - Multi.TRK
Centerpoint HS - BSB.SB
City of Atkins - McLaren Park - BSB
City of DeQueen - BSB
City of Hot Springs - Kimery Park - BSB.SB
City of Sheridan - FB.SOC
City of Springdale - Multiple Parks
- JB Hunt, Randall Tyson, William George

Clarendon HS - FB
Conway HS - FB
Cossatot River HS - BSB.SB.SOC
Cross County HS - FB
East Poinsett County HS - FB
El Dorado (City of), Union County - BSB.SB.SOC
El Dorado School District - FB.SOC.BSB.SB
Episcopal Collegiate HS - FB.TRK.SOC
Fordyce HS - FB
Greenbrier HS - FB
Green Forest HS - BSB.SB
Greenland HS - FB.BSB.SB
Hamburg HS - FB.BSB
Hampton HS - FB
Hector HS - FB
Horatio HS - FB.SB
Hot Springs School District - FB.BSB.SB
Jacksonville HS - FB
Nashville HS - FB
Palestine Wheatley HS - FB.BSB.SB
Rison HS - FB
Searcy HS - TEN
Shiloh Christian - Indoor
Smackover HS - FB.BSB
Springdale HS - FB
Southern Arkansas University - BSB.SB Stadiums
Southern Arkansas University - Wilkins FB Stadium
Southern Arkansas University - Indoor
Star City HS - FB

CALIFORNIA
Amador Park - TEN
Helix Charter HS - FB
Laney Community College - Eagle FB Stadium & BB
Liberty Ranch HS - SB
Richardson Park - BSB
Victorville Airport

COLORADO
Banning Lewis HS - FB
Fleming - FB
Florence HS - FB.SOC
University of Northern Colorado - FB Stadium - Nottingham Field

FLORIDA
Merritt HS - FB
Miami Dade County, Princetonian Park - BB
Odyssey Charter School - SOC
University of Central Florida
- FBC Mortgage FB Stadium

University of Florida - The Swamp
- Ben Hill Griffin FB Stadium

GEORGIA
Atlanta Apron Lighting - Phase 1 & 2
Worth County Recreation - BSB

IDAHO
Lewiston HS - FB
South Meridian - Discovery Park - Multi

ILLINOIS
Jersey Community MS - FB
Mascoutah MS - SOC.TRK

INDIANA
Clarksville HS - FB
Hoosier Futbol Club - SOC
North Montgomery HS - FB

KANSAS
City of Beloit - SB
City of Centralia - SB
Garden City Community College - BSB
Marysville HS - FB
Rock Creek HS - BSB.SB
Salinas - TEN
Soloman HS - FB
Washington County - FB

KENTUCKY
Washington County HS - FB.SOC.TRK

LOUISIANA
Airline HS - FB.SB
A J Muss Bertolino Park - FB.BSB.SB.T-ball
Archbishop Rummel HS - FB.BSB
Archbishop Shaw HS - FB.RUG
Ascension Parish Parks -
- Butch Gore Park - BSB.SB
- J. Leo Steven's Park - BSB
- St. Amant Park - BSB

Assumption HS - BSB.SB
Avoyelles Public Charter School - FB.BSB.SB

LA continued . . .

Baton Rouge Area Parks (BREC) - multiple field sites
- Antioch Park
- Anna T. Jordan
- Cedar Ridge
- Howell Community
- Kathy Drive
- Longfellow Park
- Oak Villa Park
- Olympia Stadium
- Perkins Road

Bayou Blue Park - BSB.SB
Bayou Country Sports Complex - BSB.SOC
Beau Chene HS - FB.SOC
Belleview Park - BSB.SOC
Benton HS - FB
Bourg Sports Complex - BSB
Broadmoor HS - FB.TRK
Buddy Ball - Special Needs Athletic League
Burbank - SOC Complex
Caddo Public Schools - FB.SOC
Cajun Rush - SOC
Camp Beauregard - Multi
Central HS - FB
Choctaw Park - BB.TEN
City of Kaplan Linear Park - BSB
Comeaux Park - BSB.SB
Crowley Youth Association - BSB
CSUSA Acadiana - FB.SOC.TRK
CSUSA Lafayette Charter HS - Multiple Fields
Cypress Park, Belle Chase - BSB
Delhi HS - FB
Denham Springs HS - FB.TRK
DeQuincy HS - FB.BSB.SB
DeQuincy MS - FB
East Feliciana HS - FB
East Iberville District Park - BB.TEN
East Iberville HS - FB
East Saint John HS - FB.TRK
E.D. White Catholic HS - FB
EORD - BSB.SB.SOC
Episcopal School of Baton Rouge - FB.BSB.SB
Eunice Recreation Complex - BSB.TEN
Eunice Harris Park - BSB.TEN
Eunice SE Community Center - BSB
Field of Dreams Hwy 470 Complex - BSB
First Baptist Church of Shreveport - SOC.TRK
Golden Meadow Boat Launch - Ship Dock
Hero's Park - BSB.SB
Independence HS - FB
Iowa HS - BSB.SB
Jackie Robinson Park - BSB
John Alario Jr. Sports Complex - BSB.SOC
John Slidell Park - BSB
Kraemer Ballfield - Multi.BSB
Lafayette Christian Academy - FB
Lafayette Parish Schools - FB Stadiums
- Comeaux HS
- Lafayette HS
- Northside HS

Lafourche Parish Parks - Golden Meadow & Larose
Lafreniere Park - SOC
Livingston Parish - Detention Center
Lockport Ballfields - Multi
Loranger HS - SB
Louisiana Fire @ Lafreniere Park - SOC

LA continued . . .

Lutcher HS - FB.BSB
Madisonville - BSB, Pathway
Mangham Rec Complex - BSB
Mansfield HS - FB
Many HS - FB
McNeese State University - BSB.SB.TEN
Montegut Recreation Center - FB
Morgan City HS - FB
Northwestern State University - Turpin FB Stadium
Parc Des Families - SOC
Parkview Baptist School - FB.BSB.SB
Parkway HS - FB.BSB.SB
Performance Food Group - Parking Lot
Phoenix HS - FB
Pineville HS - FB
Plain Dealing HS - SB
Plaquemine HS - BSB.SB
Ponchatoula HS - SB
Prairieville Park - BSB
Rapide Parish Complex - BSB
Raceland HS - FB.SOC.BSB.TEN
Rayville HS - FB
Ruston Sports Complex - BSB.SB.SOC.TEN
Sacred Heart Church - BSB
Scott Park - BSB.SOC.Tball.SandVB
Skelly Rupp - BSB
Slidell HS - SB
Springhill Sports Field - Randy McHaren Park
South Beauregard HS - FB.BSB.SB
South Beauregard Rec District 2 - SOC
Southeastern Louisiana University
- Strawberry FB Stadium
- Pat Kenelly Diamond @ Alumni Field BSB
- North Oak Park SB Stadium

South Louisiana Fairgrounds LaLa Regira Ballfields
South Terrebonne HS - SOC
Springhill Sports Field
Sting Soccer Club - SOC
St. James HS - Scoreboard Install
St. Plus X Elementary - FB
St. Thomas Aquinas HS
Sumner HS - SB
Terrebonne Rec District 6 - Montegut FB
Terrebonne Rec District 11 - SB
Vandebilt Catholic HS - BSB
Wally Pontiff Jr. Playground
Ward 10 Recreation - T-ball Fields
Ward 10 Recreation - Tioga HS BSB
Washington Marion HS - FB
Westlake HS - FB.BSB.SB
West Ouachita HS - FB Practice
West Saint John HS - FB.TRK
White Castle HS - FB
WW Lewis MS - FB
Youngsville Sports Complex
Zachary Youth Park - BSB.SB

MAINE

Winthrop Field - FB

MARYLAND

Aberdeen Proving Grounds - FB
Ashburton Reservoir - FB

MASSACHUSETTS
Buttonwood Park - BSB
Dracut HS - FB

MICHIGAN
Hemlock HS - TEN
Muskegon Township - Softball World
Saginaw Heritage HS White Pine MS - SOC.LAX.FB

MINNESOTA
Jackson County HS - FB

MISSISSIPPI
Belhaven University - SB
Blue Mountain College - BSB.SB
Clarksdale HS - FB
Grenada HS - FB.TRK
Hancock HS - FB.BSB.SB
Pearl River Community College - FB.BSB.SB
South Pike HS - FB

MISSOURI
Branson RecPlex Fields - BSB.SB
Carl Junction HS - FB.BSB
Cooper Sports Complex - SOC
Creve Coeur Park - SOC
Dardene Prairie HS - BSB.Pickleball
East Buchanan HS - FB
Festus HS - BSB
Henry HS - FB
Macon HS - BSB
Mound City HS - FB
Osceola HS - FB.TRK.Parking
Owensville HS - BSB
Putnam County - SB
Sherwood Cass HS - FB.BSB.SB
Springfield Public School - BSB
Springfield Soccer Complex - SOC
West County HS - BSB
Willard HS - FB.SOC.BSB
William Jewell College - BSB.SB.SOC

NEBRASKA
Alma HS - FB

NEVADA
Cristo Rey St. Viator College Prep - SOC
Dayton HS - FB
Desert Breeze Park - Skate Park.BB.SOC.SB.HOCK
Fernley HS - FB
Hollywood Park - SOC
Lake Mead Christian Academy - FB.BSB
Sandy Valley - Multi
Yerington HS - FB

NEW MEXICO
LaMesa Rec - BSB
Los Lunas HS - BSB.SB
Mesquite Park - BSB
Potter Memorial - BSB

NEW YORK
McDonough Memorial Park - BSB

NORTH CAROLINA
Ardrey Kell Relief HS - FB.BSB.SB.TEN
Avery County HS - FB
Barclays Downs Swim & Racquet Club - Pool
Bethlehem Park - SOC.SB.TEN.PB
B Everett Jordan Elementary School - BSB
C35 Sports Complex - BSB
Camp Outdoor Horse Arena
Carolina Day School - SOC.TRK
Central Academy of Technology & Arts - BSB.SB
Charlotte Christian HS - FB.SOC
Charlotte County Day School - TEN
City of Durham, Campus Hills - Multi
City of Whiteville, Rec Center - BSB.SB
City Park Complex - Multi
Cuthbertson HS - FB
Davidson Park YMCA - SOC
Durham Nativity Athletic - SOC
Ecusta Sports Complex - Multi
Fairchild Park - PB
Forest Hills HS - FB
Forestview HS - FB
Gamewell Optimist Park - LL Fields
Grace Christian HS - BSB
Greene Central HS - TEN
Harding HS - TEN
Hendersonville Country Club - TEN
Henry Fork Park - SOC
Jennings Park - BSB.SB.SOC
John Moore Horse Riding Ring
Jones Senior School - BSB.SB
Kings Mountain YMCA - BSB.SOC
Kiwanis Park - BSB
Lake Norman HS - TEN
Mack Cook Stadium - SOC
Mars Hill University - FB
Marvin Ridge HS - FB
Maynard Aquatic Center
Middleton Park Oak Island - SB
Mitchell HS - BSB.SB
Mooresville Fire Training Center
North Brunswick HS - FB
North Carolina Leadership Academy - FB.BSB.SB
North Henderson HS - BSB.SB
North Iredell HS - FB
North Park - BSB
Olde Providence Racquet Club - TEN.PB
Olympic Relief HS - FB
Pisgah HS - SB
Pitt County Schools - SB
Porter Ridge HS - FB
Providence Day School - LAX.SOC.FH
Robbinsville HS - FB
Selma Burke MS - FB.BSB.SB.TEN
Shelby HS - TEN
South Brunswick HS - FB.TEN
South Iredell HS - TEN
Spring Valley HS - FB
Statesville HS - FB
Sun Valley HS - FB.SB
Truist Field - BSB
Union Academy Charter - BSB.SB
Wake Prep Academy - FB
Ware Shoals HS - SB
Watauga Co. Community Rec Center - SB.TEN.BB.PB
Watauga Co. Industrial Fields One & Two - BSB.SB

NC continued . . .
Watauga HS - FB.TRK
Weddington HS - FB
Wendell Town Park - BSB
West Brunswick S - FB
West Cabarrus HS - SOC
West Charlotte HS - FB.BSB.SB.TEN
West Iredell HS - FB
Western District Park - BSB.SB
Yadkin County Schools - TEN

NORTH DAKOTA
Stanley HS - FB

OHIO
Edgewood HS - FB
Edison Local HS - FB
Enid Championship Field
Enid - SOC
John Glenn HS - FB
Maumee HS - FB
Premiere - SOC
Wapakoneta HS - FB
Willard HS - FB

OKLAHOMA
Bishop Kelly HS - BSB
Canton HS - FB
Children's - BSB
City of Bartlesville - Daniels Fields - SOC
City of Bartlesville - Price Fields - BSB.SB
David Allen Ballpark
Dickinson HS - BSB.SB
Enid HS - FB.SB
Hilldale Public Schools - FB
Hominy HS - BSB.SB
Idabel HS - FB
Kellet Park - SB
Ketchum HS - FB.SB
Oklahoma Baptist University - FB.TRK.BSB
Oklahoma University
- Gaylord Family FB Stadium

Shawnee HS - BSB
Stroud HS - BSB
Tulsa Police - Gun Range
Tyrone HS - FB
Valliant HS - BSB
Wagoner HS - BSB.SB
Welch HS - FB.SB

OREGON
Oregon Institute of Technology - SB

RHODE ISLAND
Prout HS - SOC

SOUTH CAROLINA
Carolina Forest Community Church - FB
Catawba Park, City of Tega Cay - BSB.SOC
Charleston County District 4 Stadium - FB
Chavis Wellness Center - FB.TRK
City of Dillon Sports Complex - FB.SOC
Clover HS - TEN

SC continued . . .
Clemson University
- WcWhorter SB Stadium

Collins Park - TEN
Davis Bailey Park - BSB.Multi
Florence Baptist Temple - SB.Multi
Gaffney Auto Mall
Georgetown County HS's (5) - FB Practice Fields
Gray Collegiate Academy - FB.SOC
Hampton Park Baptist Church - SOC
Horry County, Carolina Forest & South Strand - BSB.Multi
James Island Youth - SOC
Lamar Dixie Fields - BSB
Laurens County Ballfields - BSB.SB
Legion Collegiate Academy - SOC
Lindsay Park - SB
Loftis Field - BSB
Lucy Beckham HS - TEN
Oceanside Collegiate Academy - SOC
Oconee County Schools
- Seneca HS - FB.SOC.BSB.SB.TEN
- Walhalla HS - FB.SOC.BSB.SB.TEN
- West Oak HS - FB.SOC.BSB.SB.TEN

Pinewood Prep School - FB
Presbyterian College - SB
Richland Northeast HS - FB
Ridge View HS - FB
Spell Park - BSB
Spring Valley HS - FB
Ware Shoals HS, Riegel Stadium - BSB.FB
Waverly Park - BSB
Wofford College - SB
York Prep Academy - BSB.SOC

TENNESSEE
Baseball USA Complex - Upper Desk Sports
Memphis Shelby County Schools
- Bolton Stadium
- Cordova Stadium
- JP Freeman Stadium
- Kirby Stadium
- OakHaven Stadium
- Ral Egypt Stadium
- Southwind Stadium
- Washington Stadium

TEXAS
Allen HS - BSB.SB.TRK
Anson HS - FB
Bates Park - SB
Baylor University
- Getterman SB Stadium
- Betty Lou Mays SOC Field

Blum Independent School District - FB.BSB.SB
Bridge City ISD - Larry Ward Stadium
City of Krum - BSB.SB
Clifton HS - FB
Cotton Ranch Sports - Multi
Crockett County HS - FB
Cypress MH ATH Sports Park - SOC
Davis HS - FB
D Hanis ISD - FB.SB.TEN
DeKalb HS - FB.BSB.SB
Dublin - Parking Lot
East Bernard HS - FB

TX continued . . .
Euless Softball World - SB
First Baptist Academy - SB
Forney HS - BSB.SB
Forsan ISD - TEN
Fort Bend HS - Multi
Fort Hood - FB.BB.Parking
Friendswood HS - FB.BSB.SB
Galena Park ISD - FB
Granger ISD - SB
Grapeland HS - SB
Hill College - SB
Hooks ISD - FB
Iron Horse Rail Yard
Joaquin ISD - FB
Kennedy ISD - FB
Lakeside Park - SB
Laporte NW Park - SB
Latexo HS - BSB.SB
Little Cedar - BSB.SB.SOC
Lindale HS - TEN
Lovelady HS - FB
Marshall HS - FB
Maypearl HS - FB
Meadows Place - BSB
Newcastle ISD - FB.TRK
Ovilla Christian HS - FB.BSB
Parks @ Texas Star - BSB
Pearland Sports Park - SOC
Ponder HS - BSB
Quinlan HS - FB
Reagan ISD - FB
Rice University
- Reckling Park BSB Stadium
- Holloway Field - SOC
- Wendel D. Ley Track

Sabinal HS - BSB.SB
Saint Jo HS - BSB
Scrapyard Sports Complex - BSB
Seadrift - BSB
Seminole ISD - SB
Shiner Starplex - BSB
Stephenville ISD Stadium - FB
Sundown HS - FB.BSB.SB
Sunset - SOC
Tarpey Park - BSB
Texas City Goddard Park - SB
Thorndale - BSB
Tidehaven HS - FB
University of Texas @ Austin Whitaker - TEN
Valley Mills HS - FB
Van Alstyne - FB
Veritas Academy - BSB
Wall HS - TEN
Wharton HS - SB
Wharton Junior College - BSB
Wildorado HS - FB
Willis ISD - Barton A. Yates FB Stadium

UTAH
Rees Pioneer Park - BSB.SB
University of Utah - FB Practice Facility
WSD Heber City HS - FB

VIRGINIA
Emory & Henry College - SOC.TRK
Evergreen Sportsplex - Multi
Galileo Magnet School at John M. Langston Focus School - FB
Patrick County HS - FB.BSB.SB.TEN
Pittsylvania County Schools
- Chatham HS - FB.BSB.SB.SOC.TRK
- Dan River HS - FB.BSB.SB
- George Washington HS - BSB
- Gretna HS - FB.BSB.SB
- Tunstall HS - FB.BSB.SB

WASHINGTON
Pangborn Airport

WEST VIRGINIA
Mingo Central HS - BSB
Tug Valley HS - BSB.SB

WISCONSIN
Coming Soon!

WYOMING
CamPlex Rodeo

Other…
Kainji Airbase - Nigeria

Pole	x-loc	y-loc	height	Medium	Wide	Total	kw
F1	-105	135	80ft	10	2	12	9.6
F2	105	135	80ft	10	2	12	9.6
F3	-105	-135	80ft	10	2	12	9.6
F4	105	-135	80ft	10	2	12	9.6
Total				40	8	48	38.4

Wide
GeoSport Clir2 SV 800W
Light Loss Factor = 0.950
Watts per luminaire = 796
Number luminaires used = 8
kw these luminaires = 6.4

Medium
GeoSport Clir2 SV 800W
Light Loss Factor = 0.950
Watts per luminaire = 801
Number luminaires used = 40
kw these luminaires = 32.0

80
-105,135
F1

80
105,135
F2

51 49 53 50 50 50 49 50 49 52 49 51
53 53 55 53 52 56 55 52 52 54 54 56
53 54 52 51 52 50 51 54 53 52 50 50
50 50 52 53 54 51 50 52 51 52 54 53
56 54 54 52 52 55 56 52 53 55 53 53
51 49 52 49 50 49 50 50 50 53 49 51

F3
-105,-135
80

F4
105,-135
80

Football
72 points at z=3, sp 30ft by 30ft
HORIZONTAL FOOTCANDLES

Average	52
Maximum	56
Minimum	49
Avg:Min	1.06
Max:Min	1.14
Coef Var	0.04
UnifGrad	1.12

OAK PARK HIGH SCHOOL, KANSAS CITY, MO

Revision 1	09/16/24	Drawing 1 of 1	877-663-5968 WWW.GEOSPORTLIGHTING.COM

Part E – Signature Forms

AEPA 025-A
Athletic Field Lighting

Instructions

Contained herein are forms that **require a signature** from an authorized person at your company. All items found within this document are **mandatory**. Failure to sign the required areas, sections, or signature lines may lead AEPA to consider your company's proposal as **non-responsive**.

To submit the required signed forms, follow these steps:

1. Read the documents in their entirety.
2. Complete all forms and sign when required.
3. Return the forms and pages in their correct order and scan one (1) single PDF format titled ***"Part E – Signature Forms – Name of Responding Company"*** (i.e. one PDF document for all signature forms).
4. Submit Part E, along with other required documents in Bonfire.

*Note, a solicitation checklist has been provided to review with your submission.

The following sections will need to be completed prior to submission as one (1), single PDF titled "Part E – Signature Forms – Name of Responding Company".

Uniform Guidance "EDGAR" Certification Form – ****signature required***
Solicitation Affidavit – ****signature required***
Acceptance of Solicitation & Contract – ****signature required***

Uniform Guidance "EDGAR" Certification Form
2 CFR Part 200

When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the "Uniform Guidance" or new "EDGAR". All Respondents submitting proposals must complete this EDGAR Certification form regarding the Respondent's willingness and ability to comply with certain requirements, which may apply to specific agency purchases using federal grant funds.

For each of the items below, the Respondent will certify its agreement and ability to comply, where applicable, by having the Respondent's authorized representative check, initial the applicable boxes, and sign the acknowledgment at the end of this form. If a Respondent fails to complete any item of this form, AEPA will consider and may list the response, as the Respondents are unable to comply. A "No" response to any of the items below may influence the ability of a purchasing agency to purchase from the Respondent using federal funds.

1. Violation of Contract Terms and Conditions

Provisions regarding Respondent default are included in AEPA's terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the Respondent and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as AEPA's terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

2. Termination for Cause of Convenience

For a participating agency purchase or contract in excess of $10,000 made using federal funds, you agree that the following term and condition shall apply:

The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the Respondent. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay Respondent for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the Respondent's return policy. If the participating agency has paid the Respondent for goods and services provided as the date of termination, Respondent shall immediately refund such payment(s).

If an alternate provision for termination of a participating agency's purchase for cause and convenience, including how it will be affected and the basis for settlement, is in the participating agency's purchase order, ancillary agreement or construction contract agreed to by the Respondent, the participating agency's provision shall control.

3. Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Respondent agrees that such provision applies to any participating agency purchase or contract that meets the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 and Respondent agrees that it shall comply with such provision.

4. Davis Bacon Act

When required by Federal program legislation, Respondent agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of $2,000, Respondent shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering

Federally Financed and Assisted Construction"). In accordance with the statute, Respondent is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. Also, Respondent shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at www.wdol.gov. Respondent agrees that, for any purchase to which this requirement applies, the award of the purchase to the Respondent is conditioned upon Respondent's acceptance of wage determination.

Respondent further agrees that is shall also comply with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled under his contract of employment, shall be defined under this titled or imprisoned not more than five (5) years, or both.

5. Contract Work Hours and Safety Standards Act

Where applicable, for all participating agency purchases in excess of $100,000 that involve the employment of mechanics or laborers, Respondent agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, Respondent is required to compute the wages of every mechanic and laborer based on a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 applies to construction work and provides that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

6. Right to Inventions Made Under a Contract or Agreement

If the participating agency's federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

7. Clean Air Act and Federal Water Pollution Control Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of $150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, Respondent agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

8. Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Respondent certifies that the Respondent is not currently listed and further agrees to immediately notify AEPA and all participating agencies with pending purchases or seeking to purchase from the Respondent if Respondent is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under state statutory or regulatory authority other than Executive Order 12549.

9. Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352), Respondents that apply or bid for an award exceeding $100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

10. Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Respondent agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired during the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

11. Profit as a Separate Element of Price

For purchases using federal funds in excess of $150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFRR 200.323(b). When required by a participating agency, Respondent agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Respondent agrees that the total price, including profit, charged by the Respondent to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the Respondent's contract with AEPA.

12. General Compliance with Participating Agencies

In addition to the foregoing specific requirements, Respondent agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with a participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements as noted in the Federal Acquisition Regulation, FAR 4.703(a).

13. Governing Law; Forum Selection.

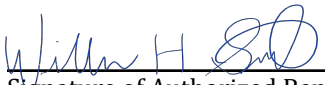
Respondent acknowledges and agrees that any legal action or proceeding in which the Association of Educational Purchasing Agencies, Inc. ("AEPA"), is a party, that in any way relates to this solicitation, any contract award or the services provided thereunder, any other document executed in connection herewith, or for recognition and enforcement of any judgment in respect hereof brought by Respondent, a participating agency, or other party hereto, or its successors or assigns, will be governed by, construed and interpreted by the laws of the Commonwealth of Kentucky, and must be brought and determined in the state courts of the Commonwealth of Kentucky in Warren County, Kentucky, or the United States Western District of Kentucky (and may not be brought or determined in any other forum or jurisdiction), and each party hereto submits with regard to any action or proceeding for itself and in respect of its property, generally and unconditionally, to the sole and exclusive jurisdiction of the aforesaid courts and waives any further objection.

Respondent further acknowledges and agrees that any legal action or proceeding in which a party includes a participating agency, but does not include AEPA as a party, that in any way relates to this solicitation, any contract award or the services provided thereunder, any other document executed in connection herewith, or for recognition and enforcement of any judgment in respect hereof brought by Respondent, a participating agency, or other party hereto, or its successors or assigns, will be governed by, construed and interpreted by the laws of the state in which the participating agency is domiciled, and must be brought and determined in the state in which the participating agency is domiciled (and may not be brought or determined in any other forum or jurisdiction), and each party hereto submits with regard to any action or proceeding for itself and in respect of its property, generally and unconditionally, to the sole and exclusive jurisdiction of the aforesaid courts and waives any further objection.

By initialing the table (1-13) and signing below, I certify that the information in this form is true, complete and accurate and I am authorized by my business to make this certification and all consents and agreements contained herein.		
Respondent Certification (By Item)	**Respondent Certification:** YES, I agree	**Initial**
1. Violation of Contract Terms and Conditions	**YES, I agree**	
2. Termination for Cause of Convenience	**YES, I agree**	
3. Equal Employment Opportunity	**YES, I agree**	
4. Davis-Bacon Act	**YES, I agree**	
5. Contract Work Hours and Safety Standards Act	**YES, I agree**	
6. Right to Inventions Made Under a Contract or Agreement	**YES, I agree**	
7. Clean Air Act and Federal Water Pollution Control Act	**YES, I agree**	
8. Debarment and Suspension	**YES, I agree**	
9. Byrd Anti-Lobbying Amendment	**YES, I agree**	
10. Procurement of Recovered Materials	**YES, I agree**	
11. Profit as a Separate Element of Price	**YES, I agree**	
12. General Compliance with Participating Agencies	**YES, I agree**	
13. Governing Law; Forum Selection.	**YES, I agree**	

GeoSport Lighting Sytems, LLC

Name of Business



Signature of Authorized Representative

William Smith, President

Printed Name

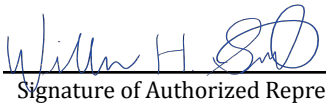
09/11/2024

Date

Solicitation Affidavit

Instructions: This form must be signed by the business's authorized representative and notarized below. If awarded, the Respondent is required to produce a copy of this document for each Member Agency with which it contracts.

1. The undersigned, is duly authorized to represent the persons, business and corporations joining and participating in the submission of the foregoing bid (such persons, business and corporations hereinafter being referred to as the Respondent), being duly sworn, on his/her oath, states that to the best of his/her belief and knowledge no person, business or corporation, nor any person duly representing the same joining and participating in the submission of the foregoing bid, has directly or indirectly entered into any agreement or arrangement with any other Respondents, or with any official of the ***Member Agency***, or any employee thereof, or any person, business or corporation under contract with the ***Member Agency*** whereby the Respondent, in order to induce the acceptance of the foregoing bid by the ***Member Agency***, has paid, or is to pay to any other Respondent, or to any of the aforementioned persons, anything of value whatever, and that the Respondent has not, directly nor indirectly entered into any arrangement, or agreement, with any other Respondent or Respondents which tends to or does lessen or destroy free competition in the letting of the contract sought for by the foregoing bid.
2. This is to certify that the Respondent, or any person on his/her behalf, has not agreed, connived, or colluded to produce a deceptive show of competition in the manner of the bidding, or award of the referenced contract.
3. This is to certify that neither I, nor to the best of my knowledge, information and belief, the Respondent, nor any officer, director, partner, member or associate of the Respondent, nor any of its employees directly involved in obtaining contracts with the ***Member Agency***, or any subdivision of the state has been convicted of false pretenses, attempted false pretenses, or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985.
4. This is to certify that the Respondent or any person on his behalf has examined and understands the terms, conditions, the scope of work and specifications, and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the bid submittal.
5. This is to certify that if awarded a contract, the Respondent will provide the equipment, commodities, and/or services to members and affiliate members of the Agency in accordance with the terms, conditions, the scope of work and specifications and other documents of this solicitation in the following pages of this bid.
6. This is to certify that the Respondent is authorized by the manufacturer(s) to sell all proposed products on a national basis.
7. This is to certify that we have completed, reviewed, approved, and have included all information that is required of these bid forms.

William Smith	**7080 Saint Gabriel Ave., Suite B**
Authorized Representative (Please print or type)	Mailing Address
President	**Saint Gabriel, LA, 70776**
Title (Please print or type)	City, State, Zip
	**09/11/2024**
Signature of Authorized Representative	Date

Acceptance of Solicitation & Contract Award

Instructions: PART I of this form is to be completed by the Respondent and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Respondent is required to produce a copy of the document for each of the AEPA Member Agency with which it contracts.

PART I: RESPONDENT

In compliance with the Published Solicitation (IFB OR RFP), the undersigned warrants that I/we have examined all Instructions to Respondents, associated documents, and being familiar with all of the conditions of the solicitation, hereby offer and agree to furnish all labor, materials, supplies, and equipment incurred in compliance with all terms, conditions, specifications, and amendments associated with this IFB OR RFP and any written exceptions to the bid. The signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services, and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

Business Name	GeoSport Lighting Systems, LLC	**Date**	09/11/2024
Address	7080 Saint Gabriel Ave., Suite B	**City, State Zip**	Saint Gabriel, LA 70776
Contact Person	William "Bill" Smith	**Title**	President
Authorized Signature	William H. Smith	**Title**	President
Email	b.smith@geosportlighting.com	**Phone**	(517) 607-5360

PART II: AWARDING MEMBER AGENCY

Your bid response for the above-identified bid is hereby accepted. As a Vendor Partner, you are now bound to offer and provide the products and services identified within this solicitation, your response, and approved by AEPA, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. This contract intends to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2026 unless terminated, canceled, or extended. By mutual written agreement the contract may be extended for three (3) additional 12-month periods after this initial contract term. In the event the AEPA Board does not recommend renewal of the contract, or the contract expires, it may be extended for up to six (6) months by an AEPA state.

Awarding Agency _____

Authorized Representative _____

Awarded this	**day of**	**Contract Number**
Contract to commence (Member Agency to select)	3/1/2025	**Or**

Solicitation Checklist

Instructions: Utilize the checklist below, reviewing to confirm that all the required documents have been uploaded to Public Purchase, in their ***specified/required format***, by the due date and time listed for this solicitation. ***Submissions not following the specified/required format may result in being marked non-responsive and may not be considered for evaluation.*** Respondents are reminded that failure to follow, comply with, and adhere to the enclosed instructions of this solicitation may result in their response being deemed non-responsive. AEPA, its Member Agencies, affiliate agencies, and authorized representatives are not responsible for bid proposals that are incomplete, unreadable, or received after the solicitation deadline submission date.

"x"	**Document Title, Uploaded to Bonfire** *(Respondent must submit documents in the required title/format)*	**Format of Uploaded Document**	**Notes**
	Bid Bond – if Required, see Part A if applicable.	Upload PDF copy of the bid security.	The original bid security must be received by Lakes Country Service Cooperative by due date and time.
	Part C – State-Specific Forms – ***Name of Responding Company***	Single, Scanned PDF	**New Jersey Only Requirement.** Signatures Required.
	Part D - Questionnaire – ***Name of Responding Company*** Includes: ● Company Information ● Service Questionnaire ● Exceptions ● Deviations	Single, Scanned PDF	**Required.**
	Part E – Signature Forms – ***Name of Responding Company*** Includes: ● Uniform Guidance "EDGAR" Certification ● Solicitation Affidavit ● Acceptance of Solicitation & Contract	Single, Scanned PDF	**Required.** Signatures required.
	Part F – Pricing Schedule – ***Name of Responding Company***	Excel Workbook	**Required.**
	Price List and/or Catalog – ***Name of Responding Company***	Upload PDF	**Required.**
	Exhibit A – Marketing Plan – ***Name of Responding Company***	Scanned PDF	**Optional.** Form not provided by AEPA, Respondent Created